

Summary of Business Results for the Second Quarter Ended June 30, 2017

[Japan GAAP] (Consolidated)

August 10, 2017

Company	tella, Inc.	Listed on the TSE
Stock Code	2191	URL: http://www.tella.jp
Representative	Yuichiro Yazaki, President, CEO	TEL: +81-3-5937-2111
Contact	Shogo Kozuka, Director, CFO	
Expected date of filing of quarterly report:	August 10, 2017	Expected starting date of dividend payment: -
Preparation of quarterly supplementary financial document:	None	
Quarterly results briefing:	Yes	

(Rounded down to million yen)

1. Consolidated business results for the six months ended June 2017

(January 1, 2017 through June 30, 2017)

(1) Consolidated results of operations (% change from the previous corresponding period)

	Net sales		Operating income		Ordinary income		Net income attributable to owners of parent	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Six months ended Jun. 2017	638	-39.2	-101	-	-125	-	-318	-
Six months ended Jun. 2016	1,051	-3.8	-169	-	-186	-	-256	-

(Note) Comprehensive income

Six months ended June 2017: -302 million yen (-%)

Six months ended June 2016: -232 million yen (-%)

	Net income per share		Diluted net income per share	
	Yen		Yen	
Six months ended Jun. 2017	-21.67		-	
Six months ended Jun. 2016	-18.30		-	

(2) Consolidated financial position

	Total assets	Net assets	Shareholders' equity ratio
	Million yen	Million yen	%
As of Jun. 2017	1,463	795	47.1
As of Dec. 2016	1,537	609	33.5

(Reference) Shareholders' equity:

As of June 2017: 689 million yen

As of December 2016: 515 million yen

2. Dividends

	Annual dividend				
	End of 1Q	End of 2Q	End of 3Q	Year-end	Total
	Yen		Yen		Yen
Year ended Dec. 2016	-	0.00	-	0.00	0.00
Year ending Dec. 2017	-	0.00	-	0.00	0.00
Year ending Dec. 2017 (forecast)	-	0.00	-	0.00	0.00

(Note) Revisions to recent dividend forecast: None

3. Forecast of consolidated business results for the fiscal year ending December 2017

(January 1, 2017 through December 31, 2017)

(% change from the previous corresponding period)

	Net sales		Operating income		Ordinary income		Net income attributable to owners of parent		Net income per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
Year ending Dec. 2017	1,370	-20.3	-120	-	-150	-	-360	-	-24.47

(Note) Revisions to business forecast for the current quarter: Yes

***Notes**

(1) Changes in significant subsidiaries during the period (changes in specified subsidiaries accompanying changes in the scope of consolidation): None

(2) Application of accounting procedures specific to preparation of the consolidated quarterly financial statements:
None

(3) Changes in accounting policies, accounting estimates and restatement

- | | |
|--|--------|
| ① Changes in accounting policies associated with revision of accounting standards: | : None |
| ② Changes in accounting policies other than ① | : None |
| ③ Changes in accounting estimates | : None |
| ④ Restatement | : None |

(4) Shares outstanding (common stock)

① Number of shares outstanding at the end of period (treasury stock included)

As of June 2017 14,995,156 shares

As of December 2016 13,995,156 shares

② Treasury stock at the end of period

As of June 2017 253 shares

As of December 2016 253 shares

③ Average number of stock during period (quarterly cumulative period)

Six months ended June 2017 14,711,554 shares

Six months ended June 2016 13,994,903 shares

***Quarterly financial summary is not subject to the quarterly review procedure**

***Explanation regarding appropriate use of business forecasts and other special instructions**

Forecasts regarding future performance in this material are based on information currently available to the Company and certain assumptions that the Company deems to be reasonable at the time this report was prepared. Actual results may differ significantly from the forecasts due to various factors.