

Summary of Business Results for the First Quarter Ended March 31, 2017 [Japan GAAP] (Consolidated)

May 12, 2017

Company	tella, Inc.	Listed on the TSE
Stock Code	2191	URL: http://www.tella.jp
Representative	Yuichiro Yazaki, President, CEO	
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Expected date of filing of quarterly report: May 12, 2017		Expected starting date of dividend payment: -
Preparation of quarterly supplementary financial document: None		
Quarterly results briefing: None		

(Rounded down to million yen)

1. Consolidated business results for the three months ended March 2017 (January 1, 2017 through March 31, 2017)

(1) Consolidated results of operations (% change from the previous corresponding period)

	Net sales		Operating income		Ordinary income		Net income attributable to owners of parent	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Three months ended Mar. 2017	281	-48.4	-64	-	-85	-	-220	-
Three months ended Mar. 2016	544	-14.9	-89	-	-103	-	-120	-

(Note) Comprehensive income

Three months ended March 2017: -218 million yen (-%)

Three months ended March 2016: -119 million yen (-%)

	Net income per share		Diluted net income per share	
	Yen		Yen	
Three months ended Mar. 2017	-15.24		-	
Three months ended Mar. 2016	-8.60		-	

(2) Consolidated financial position

	Total assets	Net assets	Shareholders' equity ratio
	Million yen	Million yen	%
As of Mar. 2017	1,618	819	44.9
As of Dec. 2016	1,537	609	33.5

(Reference) Shareholders' equity

As of March 2017: 726 million yen

As of December 2016: 515 million yen

2. Dividends

	Annual dividend				
	End of 1Q	End of 2Q	End of 3Q	Year-end	Total
	Yen		Yen		Yen
Year ended Dec. 2016	-	0.00	-	0.00	0.00
Year ending Dec. 2017	-				
Year ending Dec. 2017 (forecast)		0.00	-	0.00	0.00

(Note) Revisions to dividend forecast for the current quarter: None

3. Forecast of consolidated business results for the fiscal year ending December 2017

(January 1, 2017 through December 31, 2017) (% change from the previous corresponding period)

	Net sales		Operating income		Ordinary income		Net income attributable to owners of parent		Net income per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
For the six months ending Jun. 2017	745	-29.1	70	-	50	-	-270	-	-19.29
Year ending Dec. 2017	1,720	-4.5	100	-	80	-	-350	-	-25.01

(Note) Revisions to business forecast for the current quarter: None

*** Notes**

(1) Changes in significant subsidiaries during the period (changes in specified subsidiaries accompanying changes in the scope of consolidation): None

(2) Application of accounting procedures specific to preparation of the consolidated quarterly financial statements:
None

(3) Changes in accounting policies, accounting estimates and restatement

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|--|--------|
| ① Changes in accounting policies associated with revision of accounting standards: | : None |
| ② Changes in accounting policies other than ① | : None |
| ③ Changes in accounting estimates | : None |
| ④ Restatement | : None |

(4) Shares outstanding (common stock)

① Number of shares outstanding at the end of period (treasury stock included)

As of March 2017	14,850,156 shares
As of December 2016	13,995,156 shares

② Treasury stock at the end of period

As of March 2017	253 shares
As of December 2016	253 shares

③ Average number of stock during period (quarterly cumulative period)

Three months ended March 2017	14,446,058 shares
Three months ended March 2016	13,994,903 shares

***Financial summary is not subject to the quarterly review procedure**

***Explanation regarding appropriate use of business forecasts and other special instructions**

Forecasts regarding future performance in this material are based on information currently available to the Company and certain assumptions that the Company deems to be reasonable at the time this report was prepared. Actual results may differ significantly from the forecasts due to various factors.